



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 02 (2024 - 25)

CTC
Market Report
• Good demand
• Assams maintaining quality sold readily.
• Browner fibrous sorts tended easier.

Buying Analysis
• Western India: Supported the better teas on offer
• Hindustan Unileve : Operated      TCPL : Selective
• Exporters : Fair enquiry

Orthodox
Market Report
• Good demand
• Select few tippy teas on offer sold readily. Clean well made whole leaf and larger brokens sold at fully firm rates. Smaller brokens irregular and at times lower following quality.
• Remainder browner stalkier whole leaf and brokens irregular around last. Secondaries and fannings followed a similar trend.

Buying Analysis
• Middle East : : Active
• CIS: Good Support
• Hindustan Unileve : Operated very selectively

DUST
Market Report
• Good demand
• Cleaner/blacker and liquoring sorts sold at last levels.
• Remainder irregularly easier following quality.

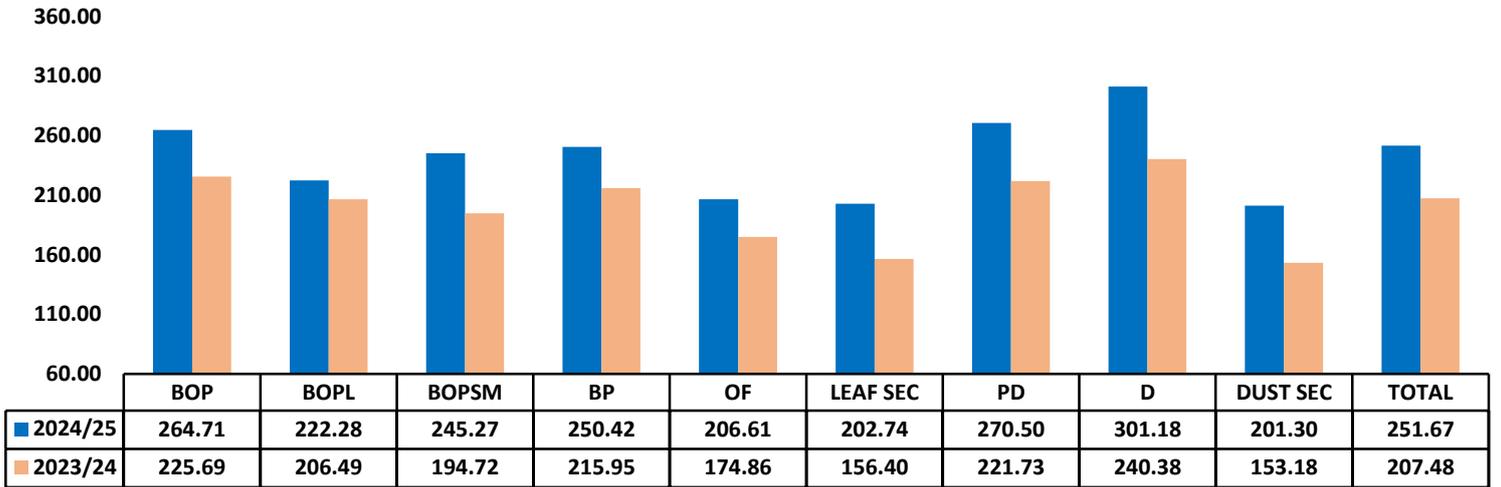
Buying Analysis
• Hindustan Unileve : Active      TCPL - Operated
• Western India: Good Support      Exporters : Fair Enquiry
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Darjeeling
Market Report
• Good demand
• All sorts sold in line with quality
• Local/Internal: Operated

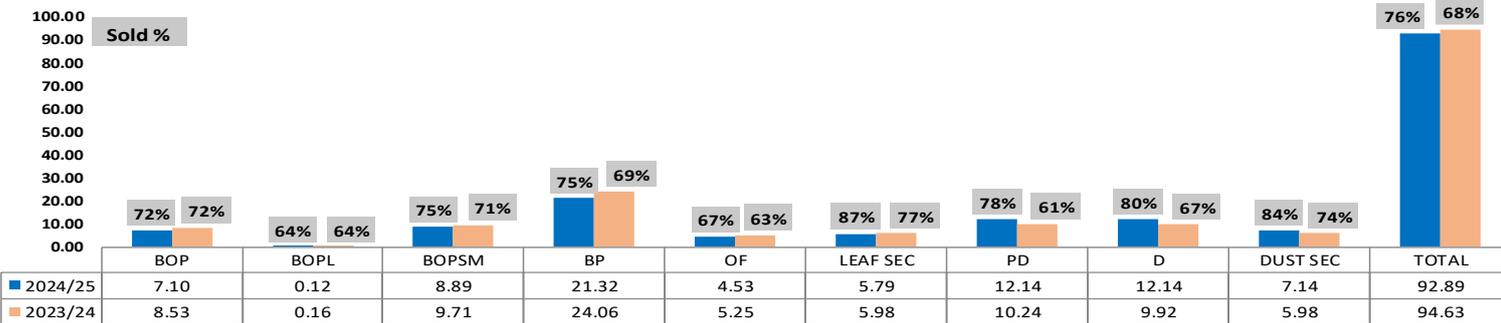
AUCTION AVERAGES									
	2024/25			2023/24			UP TO SALE 02		
	SALE 02	SALE 01	+/-	SALE 02	SALE 01	+/-	2024/25	2023/24	2022/23
CTC LEAF	165.85	178.18	-12.33	153.69	157.60	-3.91	244.08	207.29	213.30
DUST	165.13	179.95	-14.82	149.50	156.56	-7.06	264.31	207.88	223.95
TOTAL	165.59	178.73	-13.13	152.62	157.30	-4.67	251.67	207.48	216.53
ORTHODOX	233.47	231.92	1.55	172.69	179.04	-6.35	295.28	222.45	292.24
DARJEELING	208.25	188.55	19.71	184.87	188.64	-3.77	406.44	338.55	354.77
ALL TEAS	177.64	190.19	-12.55	156.24	161.68	-5.44	263.93	213.13	240.17

KOLKATA AUCTION AVERAGES							
SALE		50	51	52	01	02	03
CTC LEAF	2024/25	198.63	191.12	185.05	178.18	165.85	
	2023/24	185.06	176.27	168.22	157.60	153.69	143.39
DUST	2024/25	226.73	203.98	184.52	179.95	165.13	
	2023/24	188.52	175.66	167.32	156.56	149.50	140.87
TOTAL	2024/25	206.83	195.12	184.91	178.73	165.59	
	2023/24	186.24	176.09	167.94	157.30	152.62	142.68
ORTHODOX	2024/25	257.03	249.18	245.13	231.92	233.47	
	2023/24	219.95	196.67	193.75	179.04	172.69	181.29
DARJEELING	2024/25	273.04	258.25	311.77	188.55	208.25	
	2023/24	260.03	228.36	213.75	188.64	184.87	157.54

## Kolkata Gradewise Averages CTC Leaf / Dust Upto Sale 02



## Kolkata Gradewise Sold Quantity (M. Kgs) CTC Leaf / Dust Upto Sale 02



## KOLKATA GRADEWISE ORTHODOX AVERAGES UPTO SALE 02

GRADE	2024 - 25		2023 - 24		GRADE	2024 - 25		2023 - 24		GRADE	2024 - 25		2023 - 24	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1344055.7	422.61	1596366.5	276.18	FBOP	3736766.0	319.19	5246722.2	251.21	GBOP1/FBOP1	3313271.2	188.04	4272214.1	140.65
TGFOP	2541874.8	378.27	3790517.0	248.09	GFBOP	2177882.5	308.74	2806287.4	227.95	BOPF/GOF/FOF	2135064.0	189.89	2900815.2	139.77
GFOP	1342674.5	365.13	2275308.2	237.84	GBOP	2567478.2	297.17	3604218.1	206.57					
FOP	1718345.8	277.62	2338213.2	218.37	BPS	1308769.0	338.32	1725518.4	334.52					

## OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	18,51,959	13,55,775	173.51	27%	20,75,187	14,87,426	182.48	28%	5,36,81,094	3,95,61,497	250.90	26%
FANNINGS	6,26,989	4,55,430	167.02	27%	6,29,520	4,78,076	182.33	24%	1,77,83,961	1,26,75,201	241.71	29%
LEAF SEC.	4,62,413	3,82,333	137.26	17%	3,33,621	2,94,894	149.76	12%	66,98,722	57,94,421	202.74	13%
LEAF TOTAL	29,41,361.2	21,93,538.8	165.85	25%	30,38,328.2	22,60,395.8	178.18	26%	7,81,63,776.7	5,80,31,118.7	244.08	26%
DUST	10,25,290	7,76,723	179.45	24%	9,46,123	6,88,542	196.14	27%	3,49,80,790	2,77,15,191	280.54	21%
DUST SEC.	4,91,759	4,22,980	138.83	14%	3,87,590	3,19,919	145.11	17%	84,72,293	71,41,506	201.30	16%
DUST TOTAL	15,17,048.9	11,99,702.3	165.13	21%	13,33,713.6	10,08,460.8	179.95	24%	4,34,53,083.7	3,48,56,696.9	264.31	20%
TOTAL	44,58,410.0	33,93,241.1	165.59	24%	43,72,041.8	32,68,856.6	178.73	25%	12,16,16,860.4	9,28,87,815.6	251.67	24%

## OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,26,307	2,74,950	277.94	16%	3,97,111	3,36,004	275.49	15%	1,37,69,195	1,23,68,562	339.47	10%
BROKENS	2,64,440	2,19,529	259.48	17%	3,38,409	2,41,520	271.68	29%	1,35,53,476	1,17,30,726	314.09	13%
FANNINGS	65,843	57,671	142.59	12%	81,838	68,505	142.33	16%	28,21,860	23,89,593	185.81	15%
SECONDARY	1,99,100	1,68,241	158.02	15%	2,77,947	2,53,579	160.53	9%	52,56,067	45,03,240	183.00	14%
ORTH. TOTAL	8,55,689.7	7,20,390.5	233.47	16%	10,95,304.2	8,99,606.7	231.92	18%	3,54,00,597.0	3,09,92,119.5	295.28	12%

## OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	7,819	5,421	348.33	31%	13,225	7,434	385.76	44%	10,39,201	6,11,773	585.05	41%
BROKENS	4,591	3,735	276.19	19%	7,954	5,130	180.73	36%	3,99,409	2,34,183	266.50	41%
FANNINGS	16,473	12,752	128.80	23%	26,957	20,350	118.48	25%	5,85,951	3,25,157	171.18	45%
DARJ. TOTAL	28,883.0	21,908.1	208.25	24%	48,135.1	32,913.4	188.55	32%	20,24,561.2	11,71,112.5	406.44	42%

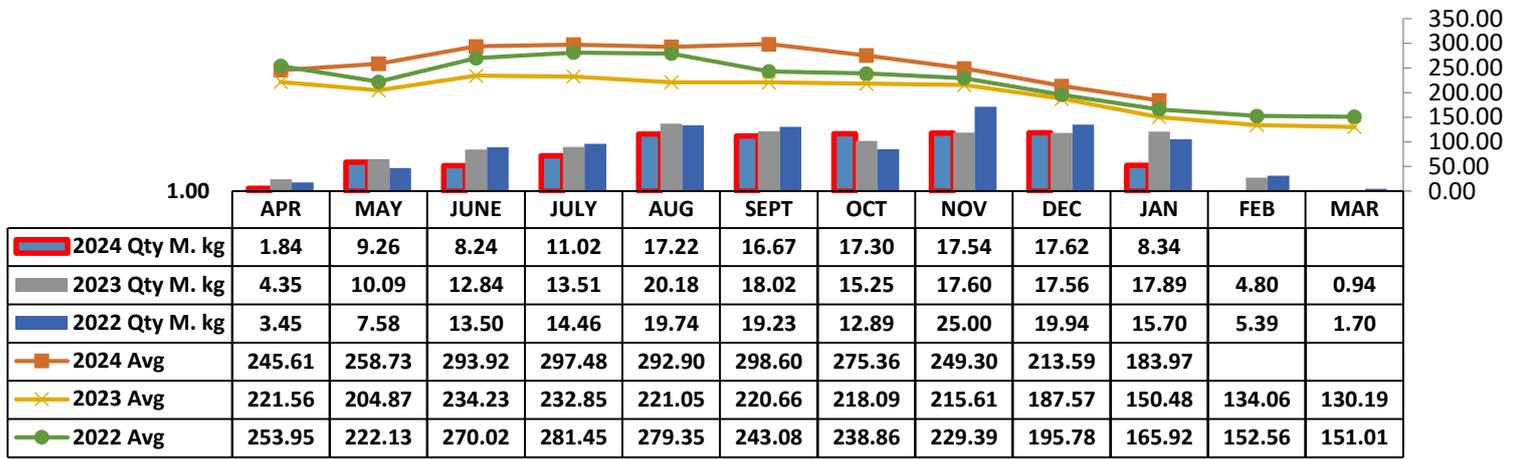
OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	2941361.2	2193538.8	165.85	25%	3038328.2	2260395.8	178.18	26%	78163776.7	58031118.7	244.08	26%
2023-24	4013932.1	2550000.9	153.69	36%	3568803.3	2239426.1	157.60	37%	93931731.5	64420847.1	207.29	31%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	1517048.9	1199702.3	165.13	21%	1333713.6	1008460.8	179.95	24%	43453083.7	34856696.9	264.31	20%
2023-24	1413808.3	869197.7	149.50	39%	1308358.6	930137.3	156.56	29%	45380445.3	30208565.7	207.88	33%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	855689.7	720390.5	233.47	16%	1095304.2	899606.7	231.92	18%	35400597.0	30992119.5	295.28	12%
2023-24	894221.6	699852.2	172.69	22%	953160.1	751503.9	179.04	21%	49056906.1	39815425.2	222.45	19%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	28883.0	21908.1	208.25	24%	48135.1	32913.4	188.55	32%	2024561.2	1171112.5	406.44	42%
2023-24	57680.3	29812.8	184.87	48%	58778.5	31514.6	188.64	46%	2755695.2	1310258.7	338.55	52%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2024-25	5342982.7	4135539.7	177.64	23%	5515481.1	4201376.7	190.19	24%	159042018.6	125051047.7	263.93	21%
2023-24	6379642.3	4148863.6	156.24	35%	5889100.5	3952581.9	161.68	33%	191124778.1	135755096.7	213.13	29%

PRICE RANGE		CTC LEAF						DUST				
% OF TEAS SOLD	2024/25		UP TO SALE 02			2024/25		UP TO SALE 02				
	SALE 02	SALE 01	2024/25	2023/24	2022/23	SALE 02	SALE 01	2024/25	2023/24	2022/23		
	BELOW 160	55.21	38.67	12.01	30.54	26.42	51.58	35.72	10.74	28.72	24.52	
BETWEEN 160.00-179.99	15.12	15.64	8.60	8.75	12.72	19.70	20.45	5.12	8.23	10.28		
BETWEEN 180.00-199.99	8.51	15.71	11.38	8.76	8.30	10.80	15.47	6.04	7.79	8.13		
BETWEEN 200.00-219.99	8.15	12.97	11.66	11.19	9.59	6.82	8.52	8.80	10.71	9.43		
BETWEEN 220.00-139.99	5.99	9.71	9.91	9.20	7.94	4.43	8.37	8.63	9.84	6.82		
BETWEEN 240.00-259.99	4.67	3.92	8.26	8.68	7.78	3.71	5.13	7.98	10.24	6.48		
BETWEEN 260.00-279.99	1.09	1.91	6.49	7.00	6.48	0.73	2.61	7.85	8.19	6.28		
ABOVE 280	1.25	1.46	31.67	15.89	20.77	2.24	3.73	44.85	16.28	28.05		

PRICE RANGE		ORTHODOX					PRICE RANGE		DARJEELING		
% OF TEAS SOLD	2024/25		UP TO SALE 02			% OF TEAS SOLD	2024/25		UP TO SALE 02		
	SALE 02	SALE 01	2024/25	2023/24	2022/23		SALE 02	SALE 01	2024/25		
	BELOW 200	46.14	45.27	18.91	33.87		16.83	BELOW 300.00	73.15	84.37	41.37
BETWEEN 200.00-219.99	3.88	5.15	4.01	11.96	4.79	BETWEEN 301.00-400.99	17.83	5.72	8.97		
BETWEEN 220.00-239.99	6.77	9.21	5.49	14.40	5.97	BETWEEN 401.00-500.99	6.13	1.85	15.26		
BETWEEN 240.00-259.99	6.95	5.75	6.46	13.82	6.03	BETWEEN 501.00-600.99	1.43	6.80	14.39		
BETWEEN 260.00-279.99	5.58	6.71	6.86	10.15	8.58	BETWEEN 601.00-700.99	0.90	0.00	8.26		
ABOVE 280	30.68	27.90	58.27	15.81	57.80	ABOVE 701.00	0.55	1.26	11.74		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2024 - 25					LAST YEAR-2023 - 24					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
03	75215	32163	2091	31113	140582	91294	34093	1126	30736	157249	-16079	-1930	965	377	-16667
04	79077	26286	232	30982	136577	61072	25965	1732	25215	113984	18005	321	-1500	5767	22593
05	75355	15956	746	33855	125912	33000	14308	794	14513	62615	42355	1648	-48	19342	63297
TOTAL	229647	74405	3069	95950	403071	185366	74366	3652	70464	333848	44281	39	-583	25486	69223

## Kolkata Monthly Price Movement All Teas



## CTTA BUYING (ALL TEAS) FOR THE SALE 02

	CTC LEAF			DUST				TOTAL			
	SALE 02										
OFFER	29,41,361.2			Kgs	15,17,048.9		Kgs	44,58,410.0		Kgs	
SOLD	21,93,538.8			Kgs	11,99,702.3		Kgs	33,93,241.1		Kgs	
SOLD %	75%				79%			76%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	4,46,361.8	176.36	20%	W.India	2,52,718.6	170.37	21%	W.India	6,99,080.4	174.20	21%
Local	4,37,512.0	158.43	20%	Local	1,77,305.1	167.85	15%	Local	6,14,817.1	161.15	18%
HUL	3,55,072.5	167.25	16%	N.India	1,69,431.5	160.65	14%	N.India	5,11,817.1	174.40	15%
N.India	3,42,385.6	181.20	16%	TCPL	1,62,913.9	149.86	14%	HUL	4,90,427.0	177.19	14%
TCPL	1,79,155.1	139.75	8%	HUL	1,35,354.5	203.28	11%	TCPL	3,42,069.0	144.56	10%
WI.Pack	1,45,493.7	161.22	7%	WI.Pack	99,395.9	137.30	8%	WI.Pack	2,44,889.6	151.51	7%
Others	1,34,705.3	156.44	6%	Others	81,070.9	164.42	7%	Others	2,15,776.2	159.44	6%
Exports	97,028.1	156.61	4%	Exports	62,860.4	143.95	5%	Exports	1,59,888.5	151.64	5%
S.India	26,352.3	162.49	1%	S.India	54,067.0	172.29	5%	S.India	80,419.3	169.08	2%
Packeteers	18,519.8	171.40	1%	NI.Pack	3,539.9	175.08	0%	Packeteers	19,564.4	171.65	1%
NI.Pack	10,952.6	192.25	0%	Packeteers	1,044.6	176.00	0%	NI.Pack	14,492.5	188.06	0%
Grand Total	21,93,538.8	165.85	100%	TOTAL	11,99,702.3	165.13	100%	TOTAL	33,93,241.1	165.59	100%

	ORTHODOX			DARJEELING			
	SALE 02						
OFFER	8,55,689.7			Kgs	28,883.0		Kgs
SOLD	7,20,390.5			Kgs	21,908.1		Kgs
SOLD %	84%				76%		
ZONE	Kgs	AVG	%		Kgs	AVG	%
Others	3,11,530.2	246.33	43%	Local	12,845.0	211.08	59%
Other Exports	98,425.3	224.17	14%	Others	2,753.4	193.43	13%
Middle East	91,838.8	219.79	13%	W.India	2,130.4	310.54	10%
Local	81,101.6	219.01	11%	Exports	1,680.9	179.21	8%
W.India	57,681.5	237.44	8%	N.India	1,493.9	131.07	7%
CIS	29,120.1	280.36	4%	C.India	693.0	119.92	3%
Domestic	22,419.7	172.61	3%	Domestic	311.5	246.62	1%
N.India	15,540.8	221.74	2%				
Exports	9,641.7	150.78	1%				
HUL	3,090.8	262.52	0%				
TOTAL	7,20,390.5	233.47	100%	TOTAL	21,908.1	208.25	100%

## ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 02

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
GATOONGA	555444	455.63	614680	461.22
HOOKHMOL	368544	445.37	425298	430.31
MOKRUNG	384766	433.18	330173	426.55
HALMARI	717612	407.96	768497	393.06
HATIMARA	396630	401.48	287004	308.70
SALKATHONI	546072	385.26	446012	383.65
DOOMUR DULLUNG	666469	381.71	323145	360.22
HAJUA	587439	365.17	251199	344.91
KAMARBUND	219619	357.48	199567	336.10
BORJAN	492279	354.81	697529	363.77
GHILLIDARY	348056	350.92	337582	359.18
HARMUTTY	156521	347.59	172797	282.83
DEJOO	103486	347.44	167592	255.34
BANAMALIE	196645	346.51	184233	370.96
KHARIKATIA	565808	346.03	441198	321.09
KOONTAI 'B'	1764592	343.63	1738554	294.86
NAHORHABI(CLSPL)	210099	341.70	167292	335.55
DUFLATING	523076	335.66	484746	323.99
BORSILLAH	322870	335.62	0	0.00
DECKIAJULI	605731	334.92	564119	357.59
GELAKEY	329912	334.02	206069	324.40
HIRAJULI	239249	332.71	152751	281.63
DEHA	365012	331.96	430847	315.37
SOCKETING	561588	331.21	232617	210.29
KAKADONGA	197870	330.28	191605	285.59

\* Above 100000Kgs.

## DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 02

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
KARTICK	337054	331.50	538683	326.06
CHULSA	350822	312.97	370566	276.57
BINAGURI	933828	310.85	1150709	290.23
RYDAK	740741	302.07	1182378	276.67
DALGAON	688256	295.96	1150969	277.85
GHATIA ROYAL	255105	295.72	633339	294.12
BHATKAWA	208467	293.30	215472	266.96
NEPUCHAPUR	416889	292.37	772670	257.62
MORAGHAT	844030	290.92	888922	247.56
JITI	991770	282.19	916502	280.52
ARYAMAN SPECIAL	172795	281.49	271873	252.01
BARADIGHI	637512	278.83	717177	275.96
MATRI GOLD	409688	276.86	557022	237.42
PAHARGOOMIAH	629894	276.13	852714	267.50
GULMA	642259	275.48	728877	314.73
HOPE	498178	273.48	485453	270.22
LEESH RIVER	553889	270.34	781578	248.48
HULDIBARIROYAL	652914	267.54	0	0.00
SANKOS	1065106	267.34	777178	259.90
INDONG GOLD	452837	266.97	719434	206.20
ZURRANTEE	314436	265.47	334351	219.11
KARALAVALLEYROYAL	349018	263.32	404940	234.32
DANGUAJHAR	1019814	262.72	868562	249.37
KUMARGRAM	869439	262.58	624085	264.00
MATHURA	850022	262.53	938250	233.02

\* Above 100000Kgs.

## ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 02

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
DOOMNI	102255	493.37	104710	447.49
DEJOO	383120	385.94	336021	280.36
HARMUTTY	414247	382.35	366293	279.86
MOKALBARI EAST	469325	367.36	331407	288.10
BORPATRA	365270	356.16	331642	254.46
MADHUTING	175563	343.43	237194	230.80
SESSA 'B'	286772	339.26	326932	251.51
DHELAKHAT	599422	337.06	620070	237.04
DIKOM	647475	335.95	742829	258.63
METHONI	525791	331.12	316969	227.53
PENGAREE	753528	330.72	535664	248.50
MARANGI	130493	330.38	50085	321.09
MENOKA	454619	325.10	432908	238.98
SINGLIJAN	303657	323.79	484277	246.83
MOHUNBAREE	192687	318.52	212918	227.52
DIGULTURRUNG	101969	315.83	64967	219.29
SEAJULI	310422	314.40	474087	248.53
BOKAKHAT	533567	311.74	424440	230.22
KOOMSONG	727484	311.56	1231893	234.48
MAIJONGA	171897	311.33	94422	233.19
MUTTUCK	449137	311.24	390471	195.95
GINGIA	352282	310.41	532371	197.94
SINGRIMARI	450793	308.52	616646	230.28
MANCOTTA	531083	306.49	544056	220.71
KOLONY	331336	306.40	245057	227.11

\* Above 100000Kgs.

## DARJEELING BATTING ORDER Sale 14 to 02

MARK	2024-25		2023-24	
	KGS	AVG	KGS	AVG
CASTLETON	44349	669.26	54949	506.64
GIELLE	41969	590.02	69005	444.65
TEESTA VALLEY	68403	582.82	98293	461.81
BARNESBEG (ORGANIC)	10755	554.34	13290	469.69
THURBO	56568	546.02	52564	526.20
MARGARET'S HOPE	48184	530.09	49150	428.60
RISHEEHAT(ORGANIC)	33026	513.46	36704	444.74
SUNGMA	36165	508.85	34359	404.12
GYA/MILLIKTHONG	10243	487.25	17695	370.26
PUTTABONG	54057	468.77	57143	390.63
BALASUN	22051	467.77	21144	453.97
JUNGPANAUPPER	16413	465.72	7447	562.75
SINGBULLI (ORGANIC)	14047	443.35	12674	358.64
GLENBURN	54034	428.55	48651	339.27
BADAMTAM (ORGANIC)	25522	411.15	26008	379.89
GOPALDHARA	35248	382.72	48157	344.84
ROHINI	45680	380.14	53971	253.93
HILLTON	72869	362.52	19960	217.14
GOOMTEE	14999	352.62	12745	502.43
POOBONG	18484	346.77	25230	251.30
UPPER FAGU	77643	339.94	57663	231.42
RINGTONG	10065	330.56	5792	150.34
NAMRING(UPPER)	62545	321.98	0	0.00
MIM	41144	313.03	55485	317.53
CHAMLING	11860	293.67	7482	130.17

\* Above 10000 Kgs.

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